



WVEC
613 Woodis Ave.
Norfolk, VA 23510

Smart Media Group
814 King Street
Suite 400
Alexandria, VA 22314

Contract # 840899

Schedule Dates 10/09/12-10/15/12
Advertiser George Allen For Senate (21729)
Agency/T-Code Smart Media Group (7611)/788239874
Product Political - US Senate (1176)
Brand REPUBLICAN (168806)
Salesperson Blair, Cheryl (2205)
Sales Office TeleRep - Philadelphia
Buyer Name BROOKS, MICHELE
Phone/Fax (804) 726-2012 /
CPE ALLNS/ORDR/C09C15
Account Types National/Political Candidate - Agency
Billing Type Weekly/Irregular
Comments ALLEN 10/09
***** THIS IS A CASH IN ADVANCE SCHEDULE *****

Date Entered 07/05/12
Last Modified 10/09/12
Entered By Penne Marsh
CO-OP No
Headline # 06217490
Demo
Order Type Normal
Package Deal
Commission % 15.00
Commission \$5,589.75
Net Total \$31,675.25
Sales Tax

Norfolk (WVEC) (WVEC)

By Broadcast Month	Spots	Rate
Oct. 2012	61	\$37,265.00
Grand Total:	61	\$37,265.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
38.0	Normal Line / SPOT	10/12/12-10/12/12	5	:30	11P- 11:35P (ET)						1			1	\$750.00	\$750.00	Norfolk (WVEC) (WVEC)		10/8/12
39.0	Normal Line / SPOT	10/12/12-10/12/12	4	:30	11:35P- 12:02A (ET)						1			1	\$480.00	\$480.00	Norfolk (WVEC) (WVEC)		10/8/12
40.0	Normal Line / SPOT	10/12/12-10/12/12	5	:30	12P- 12:57P (ET)						1			1	\$170.00	\$170.00	Norfolk (WVEC) (WVEC)		10/8/12
41.1	Normal Line / SPOT	10/12/12-10/12/12	5	:30	3:58P- 4:58P (ET)						1			1	\$200.00	\$200.00	Norfolk (WVEC) (WVEC)		10/9/12
42.1	Normal Line / SPOT	10/12/12-10/12/12	6	:30	4:30A- 4:59A (ET)						1			1	\$20.00	\$20.00	Norfolk (WVEC) (WVEC)		10/9/12
43.0	Normal Line / SPOT	10/12/12-10/12/12	5	:30	5:29P- 5:58P (ET)						1			1	\$550.00	\$550.00	Norfolk (WVEC) (WVEC)		10/8/12
44.0	Normal Line / SPOT	10/12/12-10/12/12	5	:30	6P- 6:30P (ET)						1			1	\$650.00	\$650.00	Norfolk (WVEC) (WVEC)		10/8/12
45.0	Normal Line / SPOT	10/12/12-10/12/12	5	:30	6:58P- 7:28P (ET)						1			1	\$800.00	\$800.00	Norfolk (WVEC) (WVEC)		10/8/12
46.0	Normal Line / SPOT	10/12/12-10/12/12	4	:30	7A- 9A (ET)						1			1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)		10/8/12
47.0	Normal Line / SPOT	10/12/12-10/12/12	4	:30	7A- 9A (ET)						1			1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)		10/8/12
48.0	Normal Line / SPOT	10/12/12-10/12/12	5	:30	7:28P- 7:57P (ET)						1			1	\$825.00	\$825.00	Norfolk (WVEC) (WVEC)		10/8/12
49.0	Normal Line / SPOT	10/15/12-10/15/12	5	:30	11P- 11:35P (ET)		1							1	\$750.00	\$750.00	Norfolk (WVEC) (WVEC)		10/8/12
50.0	Normal Line / SPOT	10/15/12-10/15/12	4	:30	11:35P- 12:02A (ET)		1							1	\$480.00	\$480.00	Norfolk (WVEC) (WVEC)		10/8/12
51.0	Normal Line / SPOT	10/15/12-10/15/12	5	:30	12P- 12:57P (ET)		1							1	\$170.00	\$170.00	Norfolk (WVEC) (WVEC)		10/8/12

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

Date:

Comments:



WVEC
613 Woodis Ave.
Norfolk, VA 23510

Smart Media Group
814 King Street
Suite 400
Alexandria, VA 22314

Contract # 840899

Schedule Dates 10/09/12-10/15/12
Advertiser George Allen For Senate (21729)
Agency/T-Code Smart Media Group (7611)/788239874
Product Political - US Senate (1176)
Brand REPUBLICAN (168806)
Salesperson Blair, Cheryl (2205)
Sales Office TeleRep - Philadelphia
Buyer Name BROOKS, MICHELE
Phone/Fax (804) 726-2012 /
CPE ALLNS/ORDR/C09C15
Account Types National/Political Candidate - Agency
Billing Type Weekly/Irregular
Comments ALLEN 10/09
***** THIS IS A CASH IN ADVANCE SCHEDULE *****

Date Entered 07/05/12
Last Modified 10/09/12
Entered By Penne Marsh
CO-OP No
Headline # 06217490
Demo
Order Type Normal
Package Deal
Commission % 15.00
Commission \$5,589.75
Net Total \$31,675.25
Sales Tax

Norfolk (WVEC) (WVEC)

<u>By Broadcast Month</u>	<u>Spots</u>	<u>Rate</u>
Oct. 2012	61	\$37,265.00
Grand Total:	61	\$37,265.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
52.1	Normal Line / SPOT	10/15/12-10/15/12	5	:30	3:58P- 4:58P (ET)		1							1	\$200.00	\$200.00	Norfolk (WVEC) (WVEC)		10/9/12
53.1	Normal Line / SPOT	10/15/12-10/15/12	6	:30	4:30A- 4:58A (ET)		1							1	\$20.00	\$20.00	Norfolk (WVEC) (WVEC)		10/9/12
54.0	Normal Line / SPOT	10/15/12-10/15/12	5	:30	5:29P- 5:58P (ET)		1							1	\$550.00	\$550.00	Norfolk (WVEC) (WVEC)		10/8/12
55.0	Normal Line / SPOT	10/15/12-10/15/12	5	:30	6P- 6:30P (ET)		1							1	\$650.00	\$650.00	Norfolk (WVEC) (WVEC)		10/8/12
56.0	Normal Line / SPOT	10/15/12-10/15/12	5	:30	6:58P- 7:28P (ET)		1							1	\$800.00	\$800.00	Norfolk (WVEC) (WVEC)		10/8/12
57.0	Normal Line / SPOT	10/15/12-10/15/12	4	:30	7A- 9A (ET)		1							1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)		10/8/12
58.0	Normal Line / SPOT	10/15/12-10/15/12	4	:30	7A- 9A (ET)		1							1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)		10/8/12
59.0	Normal Line / SPOT	10/15/12-10/15/12	5	:30	7:28P- 7:57P (ET)		1							1	\$825.00	\$825.00	Norfolk (WVEC) (WVEC)		10/8/12
60.1	Normal Line / SPOT	10/13/12-10/13/12	6	:30	7:58A- 9A (ET)							1		1	\$170.00	\$170.00	Norfolk (WVEC) (WVEC)		10/9/12
61.0	Normal Line / SPOT	10/14/12-10/14/12	4	:30	9:58A- 11A (ET)								1	1	\$440.00	\$440.00	Norfolk (WVEC) (WVEC)		10/8/12
62.1	Normal Line / SPOT	10/14/12-10/14/12	6	:30	7:58P- 9P (ET)								1	1	\$1,300.00	\$1,300.00	Norfolk (WVEC) (WVEC)		10/9/12
63.0	Normal Line / SPOT	10/14/12-10/14/12	4	:30	9P- 10P (ET)								1	1	\$3,000.00	\$3,000.00	Norfolk (WVEC) (WVEC)		10/8/12
64.0	Normal Line / SPOT	10/14/12-10/14/12	5	:30	9A- 9:30A (ET)								1	1	\$75.00	\$75.00	Norfolk (WVEC) (WVEC)		10/8/12
65.0	Normal Line / SPOT	10/14/12-10/14/12	5	:30	9:30A- 10A (ET)								1	1	\$125.00	\$125.00	Norfolk (WVEC) (WVEC)		10/8/12

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

Date:

Comments:



WVEC
613 Woodis Ave.
Norfolk, VA 23510

Smart Media Group
814 King Street
Suite 400
Alexandria, VA 22314

Contract # 840899

Schedule Dates 10/09/12-10/15/12
Advertiser George Allen For Senate (21729)
Agency/T-Code Smart Media Group (7611)/788239874
Product Political - US Senate (1176)
Brand REPUBLICAN (168806)
Salesperson Blair, Cheryl (2205)
Sales Office TeleRep - Philadelphia
Buyer Name BROOKS, MICHELE
Phone/Fax (804) 726-2012 /
CPE ALLNS/ORDR/C09C15
Account Types National/Political Candidate - Agency
Billing Type Weekly/Irregular
Comments ALLEN 10/09
***** THIS IS A CASH IN ADVANCE SCHEDULE *****

Date Entered 07/05/12
Last Modified 10/09/12
Entered By Penne Marsh
CO-OP No
Headline # 06217490
Demo
Order Type Normal
Package Deal
Commission % 15.00
Commission \$5,589.75
Net Total \$31,675.25
Sales Tax

Norfolk (WVEC) (WVEC)

<u>By Broadcast Month</u>	<u>Spots</u>	<u>Rate</u>
Oct. 2012	61	\$37,265.00
Grand Total:	61	\$37,265.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
66.0	Normal Line / SPOT	10/11/12-10/11/12	5	:30	11P- 11:35P (ET)					1				1	\$750.00	\$750.00	Norfolk (WVEC) (WVEC)		10/8/12
67.0	Normal Line / SPOT	10/11/12-10/11/12	5	:30	12P- 12:57P (ET)					1				1	\$170.00	\$170.00	Norfolk (WVEC) (WVEC)		10/8/12
68.1	Normal Line / SPOT	10/11/12-10/11/12	5	:30	3:58P- 4:58P (ET)					1				1	\$200.00	\$200.00	Norfolk (WVEC) (WVEC)		10/8/12
69.1	Normal Line / SPOT	10/11/12-10/11/12	6	:30	4:30A- 4:59A (ET)					1				1	\$20.00	\$20.00	Norfolk (WVEC) (WVEC)		10/9/12
70.0	Normal Line / SPOT	10/11/12-10/11/12	5	:30	5:29P- 5:58P (ET)					1				1	\$550.00	\$550.00	Norfolk (WVEC) (WVEC)		10/8/12
71.0	Normal Line / SPOT	10/11/12-10/11/12	5	:30	6P- 6:30P (ET)					1				1	\$650.00	\$650.00	Norfolk (WVEC) (WVEC)		10/8/12
72.0	Normal Line / SPOT	10/11/12-10/11/12	5	:30	6:58P- 7:28P (ET)					1				1	\$800.00	\$800.00	Norfolk (WVEC) (WVEC)		10/8/12
73.0	Normal Line / SPOT	10/11/12-10/11/12	4	:30	7A- 9A (ET)					2				2	\$1,000.00	\$2,000.00	Norfolk (WVEC) (WVEC)		10/8/12
74.0	Normal Line / SPOT	10/11/12-10/11/12	5	:30	7:28P- 7:57P (ET)					1				1	\$825.00	\$825.00	Norfolk (WVEC) (WVEC)		10/8/12
75.0	Normal Line / SPOT	10/09/12-10/09/12	5	:30	11P- 11:35P (ET)			1						1	\$750.00	\$750.00	Norfolk (WVEC) (WVEC)		10/8/12
76.0	Normal Line / SPOT	10/09/12-10/09/12	4	:30	11:35P- 12:02A (ET)			1						1	\$480.00	\$480.00	Norfolk (WVEC) (WVEC)		10/8/12
77.0	Normal Line / SPOT	10/09/12-10/09/12	5	:30	12P- 12:57P (ET)			1						1	\$170.00	\$170.00	Norfolk (WVEC) (WVEC)		10/8/12
78.0	Normal Line / SPOT	10/09/12-10/09/12	9	:30	4:30A- 4:59A (ET)			1							\$15.00		Norfolk (WVEC) (WVEC)		10/8/12
79.0	Normal Line / SPOT	10/09/12-10/09/12	5	:30	6P- 6:30P (ET)			1						1	\$650.00	\$650.00	Norfolk (WVEC) (WVEC)		10/8/12

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

Date:

Comments:



WVEC
613 Woodis Ave.
Norfolk, VA 23510

Smart Media Group
814 King Street
Suite 400
Alexandria, VA 22314

Contract # 840899

Schedule Dates 10/09/12-10/15/12
Advertiser George Allen For Senate (21729)
Agency/T-Code Smart Media Group (7611)/788239874
Product Political - US Senate (1176)
Brand REPUBLICAN (168806)
Salesperson Blair, Cheryl (2205)
Sales Office TeleRep - Philadelphia
Buyer Name BROOKS, MICHELE
Phone/Fax (804) 726-2012 /
CPE ALLNS/ORDR/C09C15
Account Types National/Political Candidate - Agency
Billing Type Weekly/Irregular
Comments ALLEN 10/09
***** THIS IS A CASH IN ADVANCE SCHEDULE *****

Date Entered 07/05/12
Last Modified 10/09/12
Entered By Penne Marsh
CO-OP No
Headline # 06217490
Demo
Order Type Normal
Package Deal
Commission % 15.00
Commission \$5,589.75
Net Total \$31,675.25
Sales Tax

Norfolk (WVEC) (WVEC)

<u>By Broadcast Month</u>	<u>Spots</u>	<u>Rate</u>
Oct. 2012	61	\$37,265.00
Grand Total:	61	\$37,265.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
80.0	Normal Line / SPOT	10/09/12-10/09/12	5	:30	6:58P- 7:28P (ET)			1						1	\$800.00	\$800.00	Norfolk (WVEC) (WVEC)		10/8/12
81.0	Normal Line / SPOT	10/09/12-10/09/12	4	:30	7A- 9A (ET)			2						2	\$1,000.00	\$2,000.00	Norfolk (WVEC) (WVEC)		10/8/12
82.0	Normal Line / SPOT	10/09/12-10/09/12	5	:30	7:28P- 7:57P (ET)			1						1	\$825.00	\$825.00	Norfolk (WVEC) (WVEC)		10/8/12
83.0	Normal Line / SPOT	10/10/12-10/10/12	5	:30	11P- 11:35P (ET)				1					1	\$750.00	\$750.00	Norfolk (WVEC) (WVEC)		10/8/12
84.0	Normal Line / SPOT	10/10/12-10/10/12	4	:30	11:35P- 12:02A (ET)				1					1	\$480.00	\$480.00	Norfolk (WVEC) (WVEC)		10/8/12
85.0	Normal Line / SPOT	10/10/12-10/10/12	5	:30	12P- 12:57P (ET)				1					1	\$170.00	\$170.00	Norfolk (WVEC) (WVEC)		10/8/12
86.1	Normal Line / SPOT	10/10/12-10/10/12	5	:30	3:58P- 4:58P (ET)				1					1	\$200.00	\$200.00	Norfolk (WVEC) (WVEC)		10/8/12
87.1	Normal Line / SPOT	10/10/12-10/10/12	9	:30	4:30A- 4:59A (ET)				1					1	\$20.00	\$20.00	Norfolk (WVEC) (WVEC)		10/9/12
88.0	Normal Line / SPOT	10/10/12-10/10/12	5	:30	5:29P- 5:58P (ET)				1					1	\$550.00	\$550.00	Norfolk (WVEC) (WVEC)		10/8/12
89.0	Normal Line / SPOT	10/10/12-10/10/12	5	:30	6P- 6:30P (ET)				1					1	\$650.00	\$650.00	Norfolk (WVEC) (WVEC)		10/8/12
90.0	Normal Line / SPOT	10/10/12-10/10/12	5	:30	6:58P- 7:28P (ET)				1					1	\$800.00	\$800.00	Norfolk (WVEC) (WVEC)		10/8/12
91.0	Normal Line / SPOT	10/10/12-10/10/12	4	:30	7A- 9A (ET)				1					1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)		10/8/12
92.0	Normal Line / SPOT	10/10/12-10/10/12	4	:30	7A- 9A (ET)				1					1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)		10/8/12
93.0	Normal Line / SPOT	10/10/12-10/10/12	5	:30	7:28P- 7:57P (ET)				1					1	\$825.00	\$825.00	Norfolk (WVEC) (WVEC)		10/8/12

CONFIRMATION CONTRACT

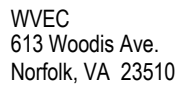
Accepted-Agency/Advertiser:

Date:

Accepted-Station:

Date:

Comments:



Contract #	840899
Schedule Dates	10/09/12-10/15/12
Advertiser	George Allen For Senate (21729)
Agency/T-Code	Smart Media Group (7611)/788239874
Product	Political - US Senate (1176)
Brand	REPUBLICAN (168806)
Salesperson	Blair, Cheryl (2205)
Sales Office	TeleRep - Philadelphia
Buyer Name	BROOKS,MICHELE
Phone/Fax	(804) 726-2012 /
CPE	ALLNS/ORDR/C09C15
Account Types	National/Political Candidate - Agency
Billing Type	Weekly/Irregular
Comments	ALLEN 10/09 ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

Norfolk (WVEC) (WVEC)		
<u>By Broadcast Month</u>	<u>Spots</u>	<u>Rate</u>
Oct. 2012	61	\$37,265.00
Grand Total:	61	\$37,265.00

CONFIRMATION CONTRACT

Page 5 of 5